

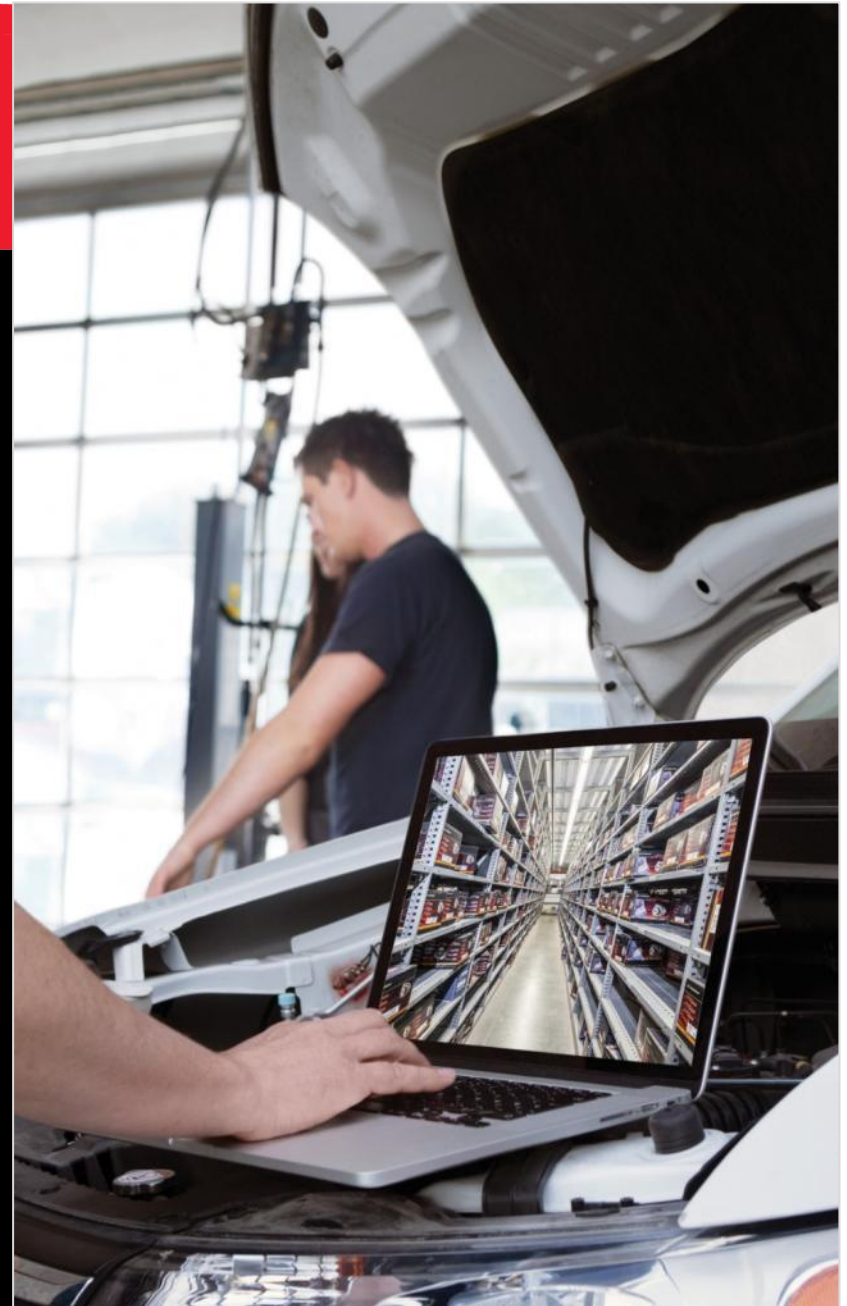
Empowered by
customer experience



SHIFTING GEARS

Better positioned than ever
to deliver growth

Uni-Select TSX: UNS
September 2015



About this presentation

■ **FORWARD-LOOKING INFORMATION**

The information provided in this presentation includes some forward-looking information, which includes certain risks and uncertainties, which may cause the final results to be significantly different from those listed or implied within this news release. Such risks and uncertainties may include, for example, the impact of the transaction involving the sale of the US automotive parts distribution activities on the business of Uni-Select as a whole and certain strategic benefits expected to result from the transaction. In addition, the completion and timing of the transaction are subject to closing conditions, termination rights and other risks and uncertainties. Accordingly, there can be no assurance that the transaction will occur within the timeline contemplated in this news release. For additional information with respect to risks and uncertainties, refer to the Annual Report filed by Uni-Select with the Canadian securities commissions. The forward-looking information contained herein is made as of the date of this presentation, and Uni-Select does not undertake to publicly update such forward-looking information to reflect new information, subsequent or otherwise, unless required by applicable securities laws.

About this presentation

- On February 9, 2015, Uni-Select has entered into an agreement for the sale of substantially all of the assets of Uni-Select USA, Inc. and Beck/Arnley Worldparts, Inc. to an affiliate of Icahn Enterprises L.P. Uni-Select completed this transaction on June 1st, 2015.
- This presentation features the profile of Uni-Select post-transaction closing, except for financial results of the 1st quarter and the 2nd quarter which include respectively three and two months of operations of Uni-Select USA and Beck/Arnley as the transaction, on the sale of these assets, was closed on June 1st, 2015.

The strength of our network

2,300

team members
sharing a goal:
to provide our
customers with a
truly superior
experience

FINISHMASTER	CANADA
3	10
+168	21+
N/A	1,155
+11,000	15,000+

DISTRIBUTION CENTRES

CORPORATE STORES

STORES OWNED BY
INDEPENDENT WHOLESALERS

AUTO SERVICE SHOPS AND
COLLISION CENTRES

1st independent
automotive paint
distributor in the US

Leader in aftermarket automotive wholesale distribution in Canada

 **Auto Plus**  **Auto Parts Plus**  **BUMPER TO BUMPER**
Auto Parts Professionals

Over **3,900** auto service shops, collision centres and auto parts store
operate under our banner programs in Canada

 **FINISHMASTER™**
Automotive & Industrial Paint

 **UNI-SELECT**

 **AUTO
SELECT**

 **UNI-PRO**

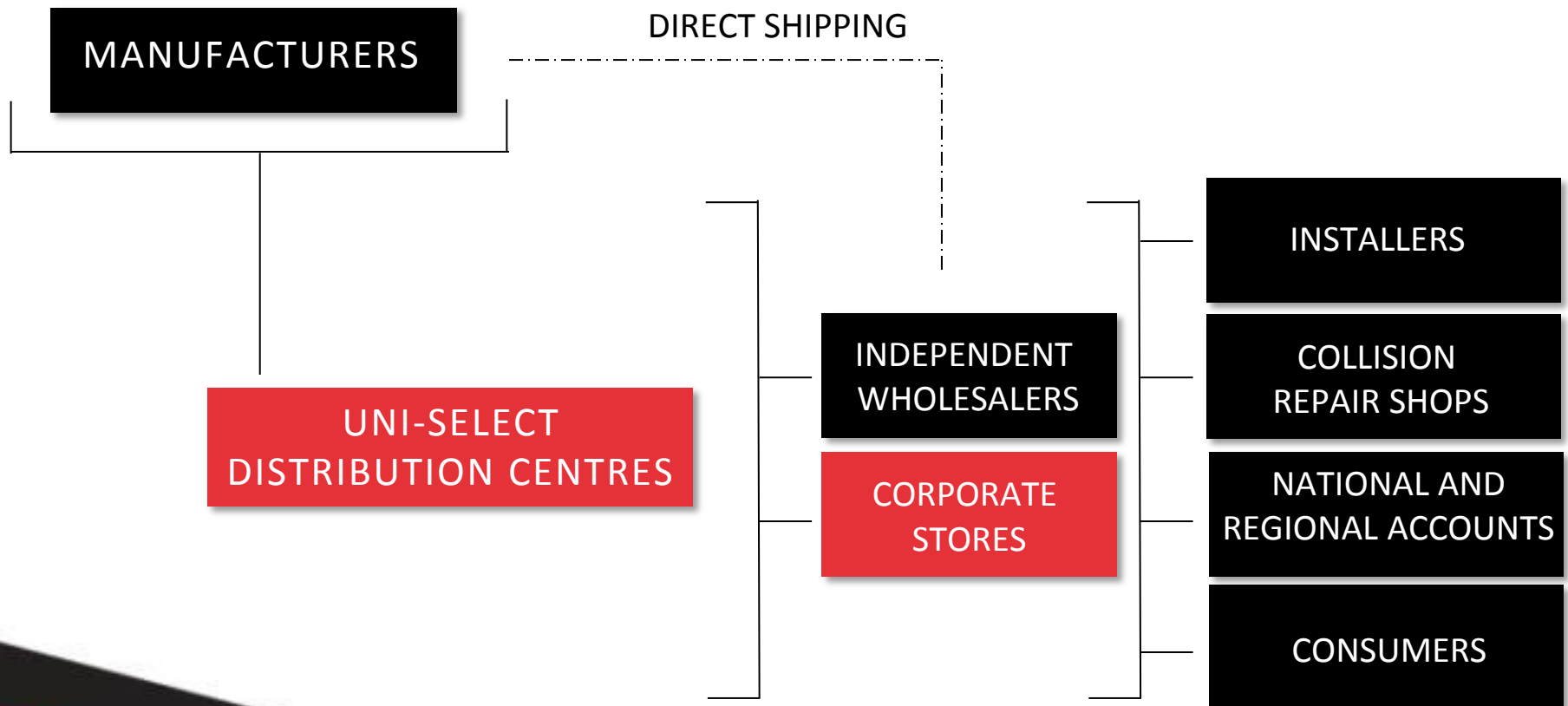
 **SELECT AUTO
EXPERT**

 **ColorPlus**
COLLISION CENTRE

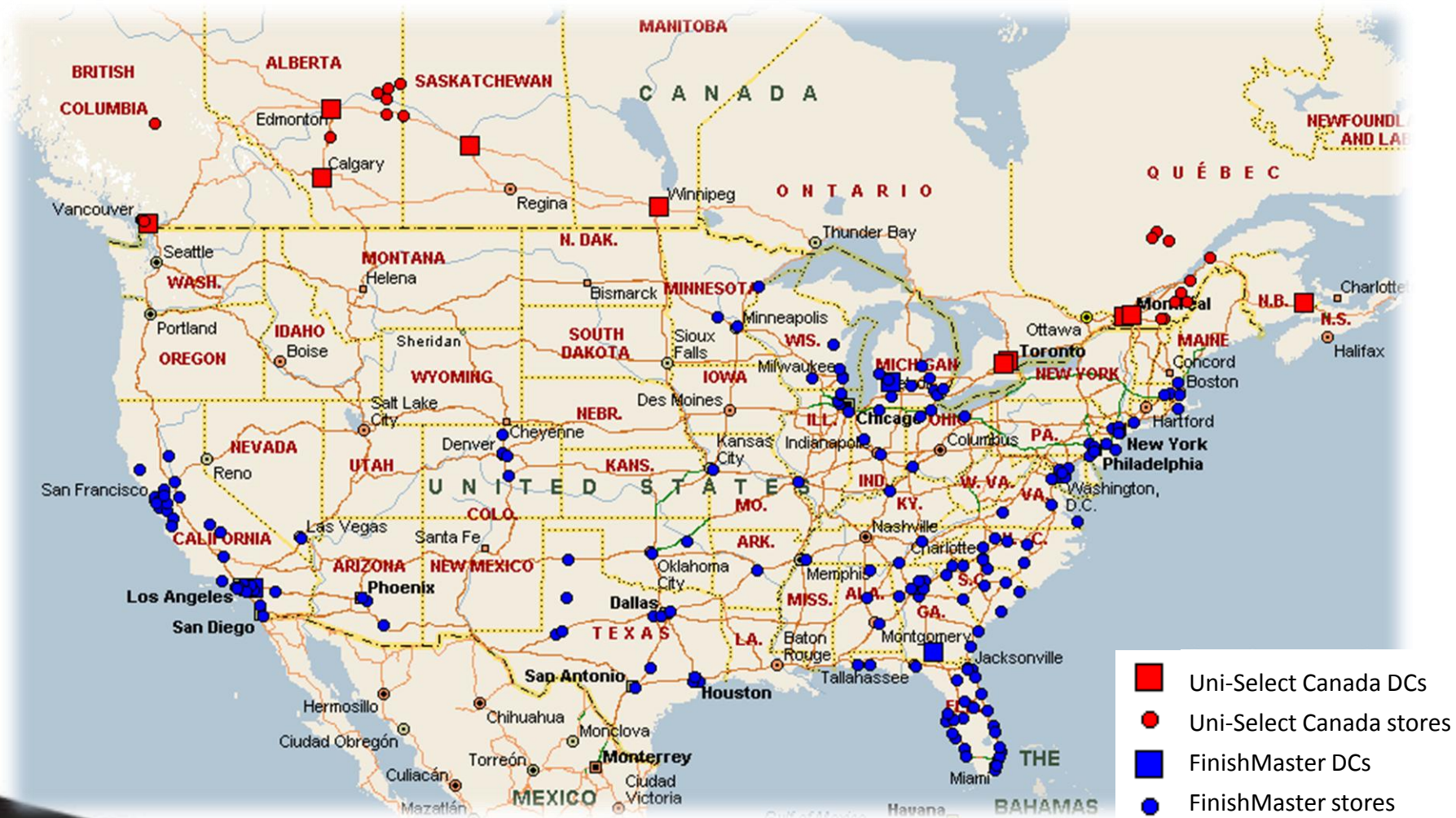
**Carrossier
ProColor**

A key link in the supply chain

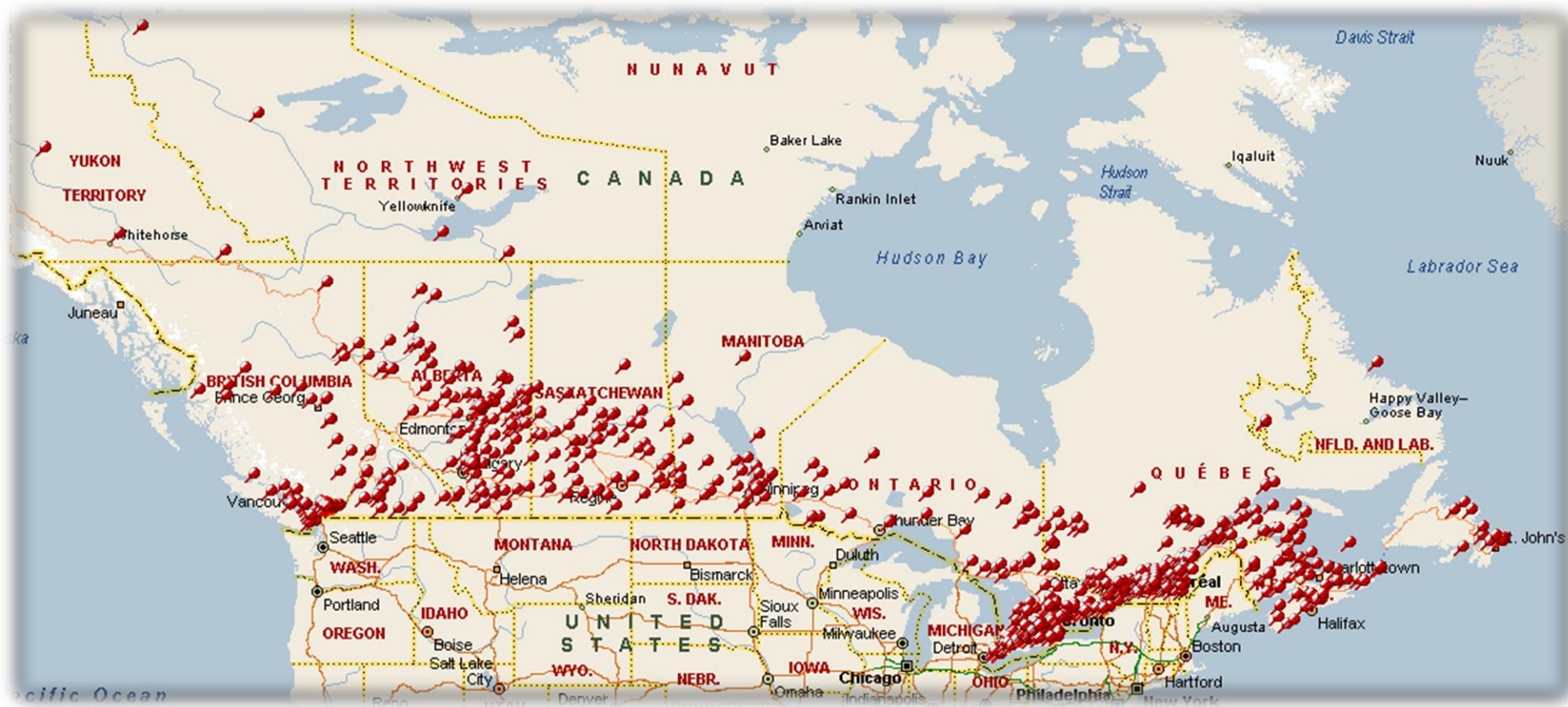
Uni-Select is empowered by strong long-term relationships with its supply partners to provide an unmatched range of products.



A network of distribution centres and stores

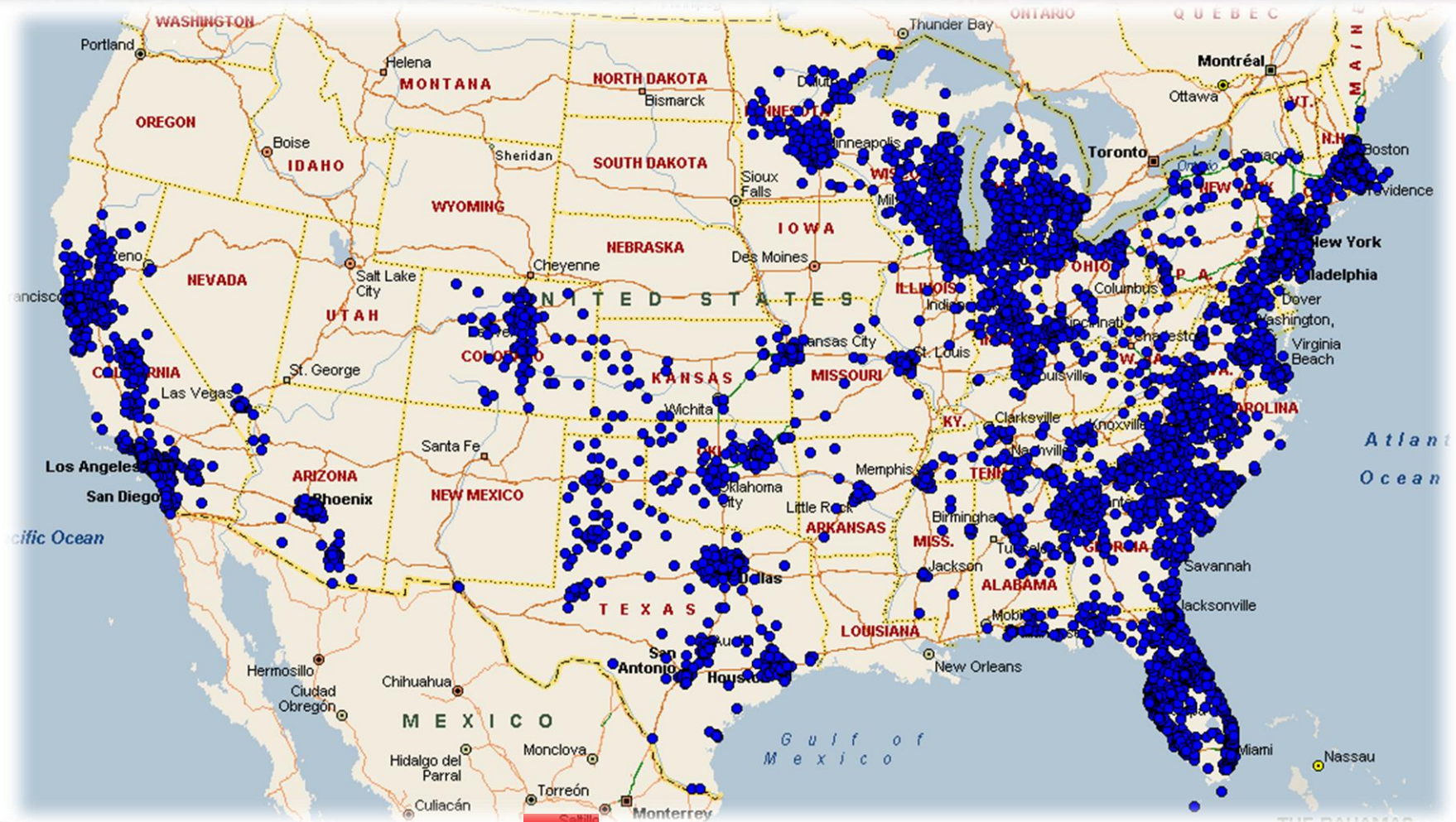


Supporting numerous entrepreneur wholesalers in Canada



Our wholesaler together with our corporate stores serve a vast number of auto service centres in Canada.

Leading the paint and related products distribution in the U.S.



FinishMaster serves collision repair shops and networks across 28 U.S. states.

A Corporation standing out

- Strong focus on Commercial sales (90% of our business)
- Strong leadership position in the paint distribution
- Enviable position with network of collision centres and independent wholesalers
- Exceptional product offering combining National brand-name products and private-label products
- Outstanding programs to support the growth of our customers
- Menu-driven programs offering flexibility
 - Direct shipments
 - Training
 - Business management tools
 - Visibility
 - Succession planning

Our approach

CUSTOMERS	PRODUCTS	LOGISTICS	TEAM MEMBERS AND COMMUNITY
We are dedicated to providing competitive and “à la carte” solutions in order to optimize our customers’ success	We are proud to offer a unique and diverse array of products that adapt wonderfully to our customers’ needs.	We are constantly improving our procedures to adapt to an ever-evolving industry.	Our team’s creativity and ingenuity are indispensable assets in providing our customers an outstanding experience.

Collision repair centres turning to FinishMaster

■ FinishMaster is dedicated to meeting your shop's needs

- Inventory management program
- Customized, efficient procedures
- Multiple ordering options
- Scaled reporting systems
- Technical resources
- Support for waterborne paint needs

Improved customer on-boarding process

New customer welcome packages that provide useful services and support information to new and renewed paint distribution customers.



FINISHMASTER™
Automotive & Industrial Paint

Comprehensive business solutions for independent wholesalers in Canada

■ Uni-Select gives its customers the power to deliver competitive service to installers

- Dual sourcing model
- Single-platform technology
- Reputed banner programs
- Connectivity solutions
- National and regional accounts
- Loyalty programs



Supporting the growth of auto service centres

Uni-Select helps shops manage their business their way while benefitting from the power of a network

- Flexible program options
- Effective product distribution
- Technical and business training
- Comprehensive warranty coverage
- Loyalty programs



Over 3,100



repair shops feature our new banners in Canada

Part of the largest network of collision repair centres in Canada

- Through Carrossier ProColor and CSN Collision & Glass, a network of over 300 collision repair shops, carefully selected based on quality criteria
- National service agreements with insurance providers
- Dedicated, well-trained technicians who expertly restore vehicles to pre-accident specifications

Carrossier ProColor	152	Carrossier ProColor
	71	ColorPlus



PRODUCTS

More than **2 million** automotive products available

Almost **30,000** automotive paint and related products



Uni-Select deals with the world's largest and most trusted manufacturers of automotive parts and paint.

We optimize every link of the supply chain to achieve this goal.

The exceptional scope and quality of our product offering results in a superior experience for our customers.

OUTSTANDING PRODUCT OFFERING

Under-the-hood parts

Under-the-car parts

Automotive paint

Fast maintenance products

Oil and chemicals

Accessories

Tools & equipment

Meeting our customers' every needs

- Uni-Select's private-label products offering provide excellent quality at competitive price

WORLD PARTS®

AUTO EXTRA

cooling™
DEPOT

SMART®
Our wheels are always turning.

MÄKTIG™

High-quality friction products, coated brake discs, constant velocity assembly, waterpumps, and ignition products

Economical products with entry-level features, for under-the-hood and under-the-car categories

High-quality, competitively priced temperature control components for heating, ventilation and air conditioning systems

High-quality abrasives, wipes, marking products, body fillers & putties, buffing, aerosol, painting supplies, safety products, tools & equipment

Launched in 2014, Mätkig features premium tools, equipment, and safety products for professional service centres

Dedicated to efficient customer service

■ Uni-Select's sales culture prioritizes external and internal customer service through permanent improvement programs

■ Powerful systems

- ▶ Inventory visibility and management
- ▶ Order accuracy
- ▶ Integrated processes

■ Customized delivery

- ▶ Overnight delivery
- ▶ DC pick-ups
- ▶ Relays between DCs
- ▶ Direct shipment from suppliers


National DC in Canada

- 100,000 sq ft
- 6,000 SKUs in inventory
- 15 team members



TEAM MEMBERS

Our vision of **putting the customer first** begins with **the best team** in the business.



Uni-Select is empowered by its dedicated team, the driving force behind our reputation for providing an exceptional customer experience.

A team with the remarkable ability to innovate and reinvent themselves.

Team members enjoying many advantages and having a high level of job satisfaction.

Talent management plan focussed on growing and developing team members.

Stimulating work environment

SAFETY: OUR FIRST PRIORITY


Our team members' safety and well-being is of utmost importance to Uni-Select. We analyze risks in order to anticipate and prevent workers' exposure to potential dangers. We create plans to fulfill all duty-of-care and compliance obligations, train and educate team members on safety procedures, and measure and track compliance.



LEARNING WHILE PLAYING

Uni-Select implemented a new e-learning platform, which combines mechanics and brain science to increase knowledge retention among team member. This game is a fun way to boost team members' confidence levels, which helps improve operational efficiency and ensure high-quality performance.

Driving results, delivering returns

A photograph of a modern office interior. In the foreground, there are white cubicle walls. In the background, there are red walls and a hallway where two people are walking. The lighting is bright and even.

The cornerstone of Uni-Select's vision of sound financial management has always been to balance strategic investments to support the needs of its customers, ensure long-term growth and allow for optimal return to its shareholders.

Transaction Highlights

- On February 9, 2015, Uni-Select entered into an agreement to sell its US automotive parts distribution activities for approximately US\$340 million, based on the net tangible book value of assets
 - Uni-Select completed this transaction on June 1st 2015.
- Transaction benefits for Uni-Select:
 - Positioning Uni-Select as an undisputed leader in its business sectors
 - Allowing Uni-Select to be fully committed to accelerate growth and invest in two high potential markets to continue achieving superior customer experience
 - Lighter cost structure to rapidly seize acquisitions/growth opportunities
 - Strengthening of balance sheet
 - Complete reimbursing of debt

Transaction Highlights

■ POST-TRANSACTION CLOSING¹

■ **Sales**
approx. \$1.1 billion annually

■ **EBITDA margin**
between 7% and 8%

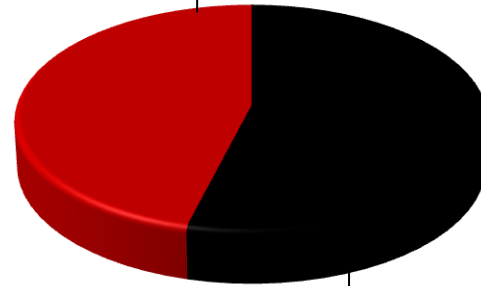
■ **debt:** free

■ **Capex:** approx. \$15M

■ **Tax rate:** estimated at 35%

CANADA

% of total sales (PF): 45%



USA

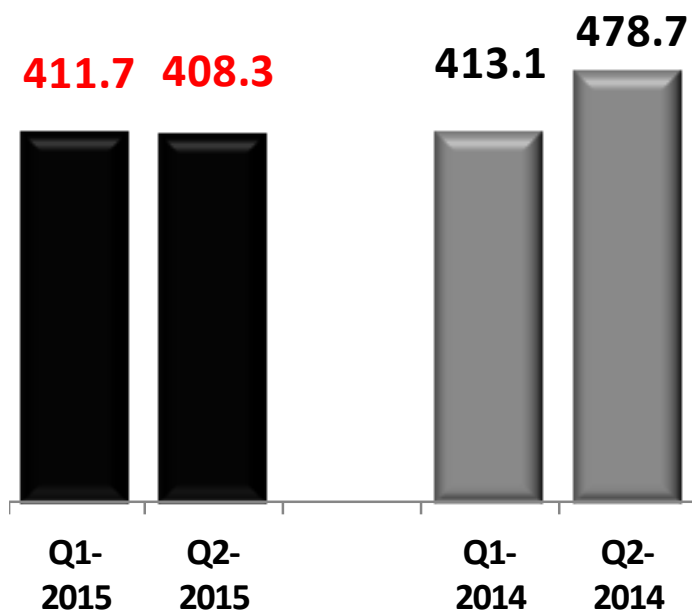
% of total sales (PF): 55%

2nd Quarter ended June 30th

2015 quarterly results include two months of operations of the Uni-Select USA and Beck/Arnley assets sold June 1st 2015.

In millions US\$

Sales



Sales by segment YTD



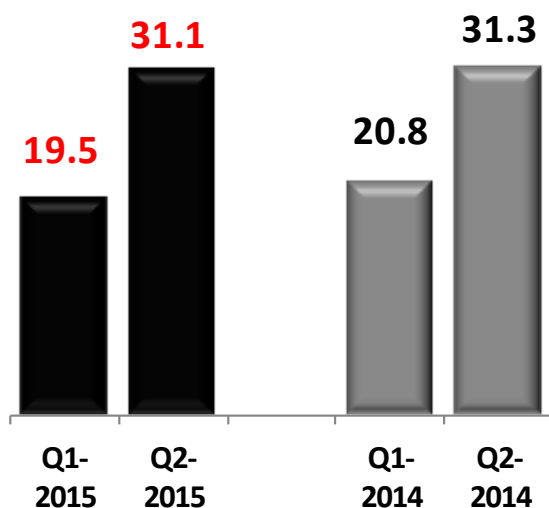
** Includes five months of operations of Uni-Select USA, Inc. and Beck/Arnley Worldparts, Inc.*

2nd Quarter ended June 30th

2015 quarterly results include two months of operations of the Uni-Select USA and Beck/Arnley assets sold June 1st 2015.

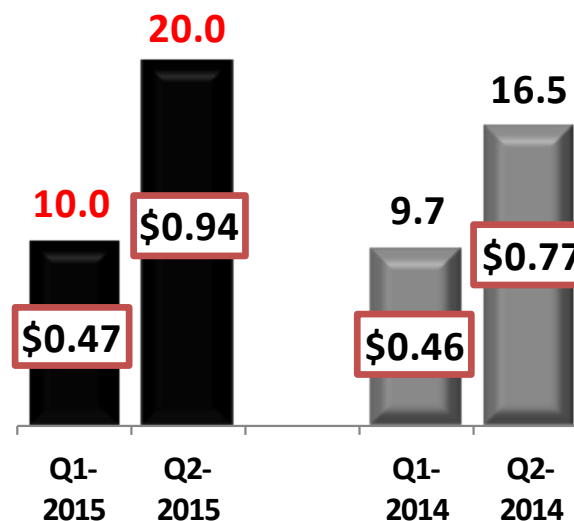
In millions US\$, except per share amounts

Adjusted EBITDA *



* 2015 excludes, among other things, impairment and transaction charges related to the assets sold as well as restructuring and other charges for a total of \$139.0 and \$11.8 for Q1 and Q2 respectively. 2015 reported EBITDA is negative \$122.3 (\$18.6 in 2014) for Q1 and is \$19.0 (\$29.7 in 2014) for Q2.

Adjusted earnings **

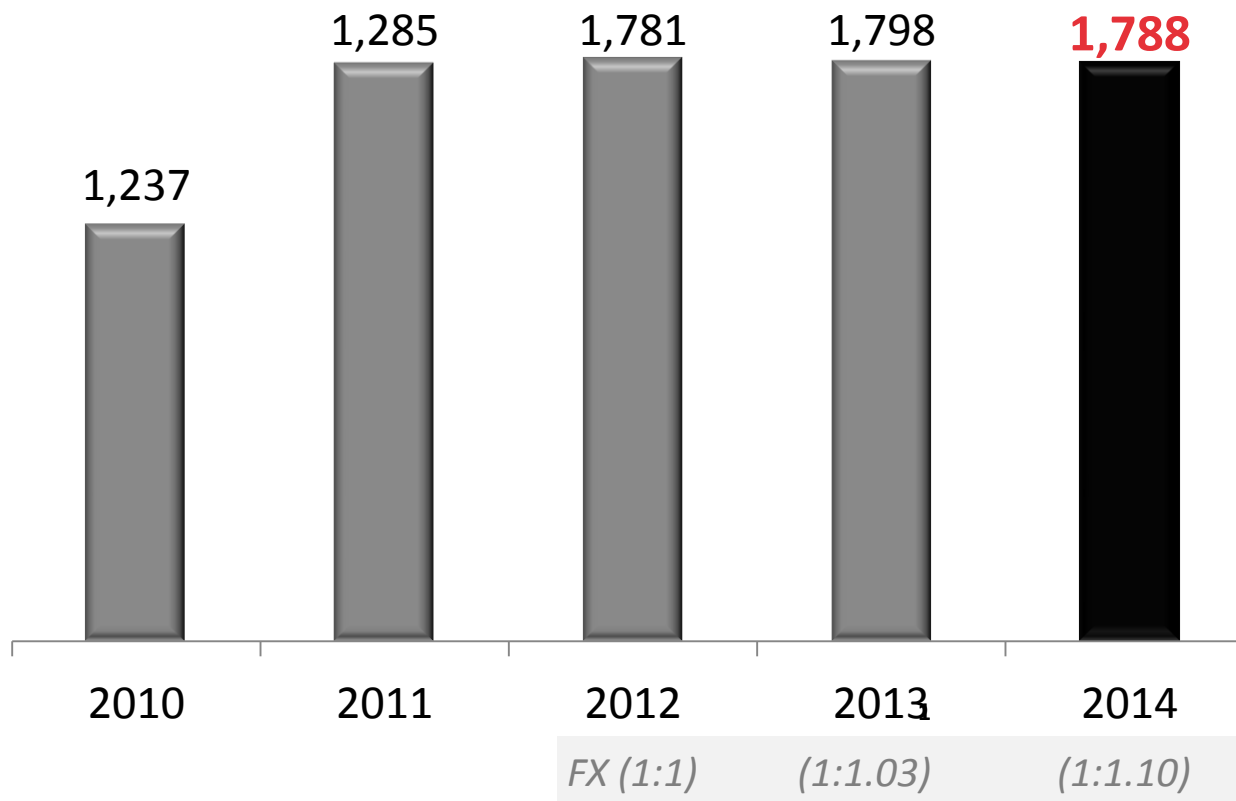


** 2015 excludes, among other things, impairment and transaction charges related to the assets sold as well as restructuring and other charges for a total of \$7.8 (\$0.37 per share) and \$90.4 (\$4.26 per share) for Q1 and Q2 respectively, net of taxes. 2015 reported loss is \$82.3 for Q1 (net earnings of \$8.4 in 2014) and reported net earnings is \$12.4 for Q2 (\$15.5 in 2014).

Fiscal Year Financial Highlights

In millions US\$

SALES

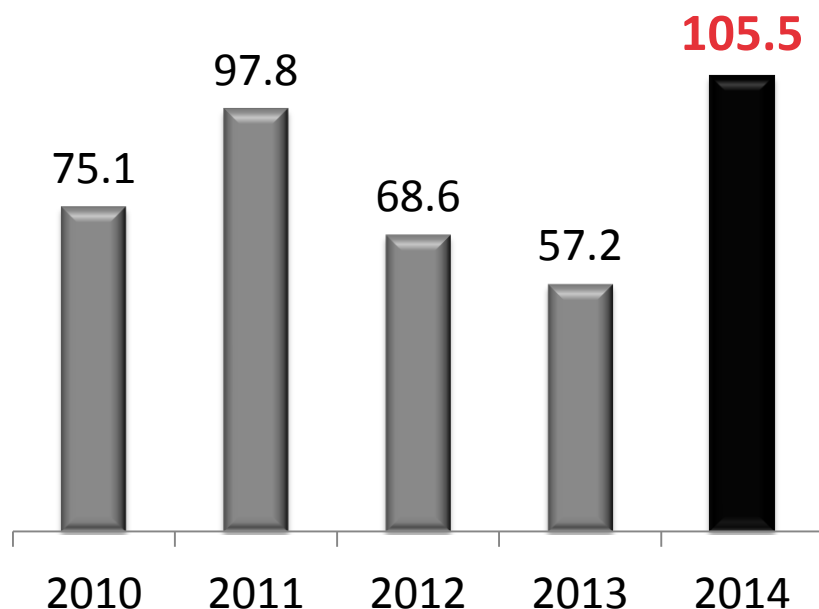


2013 and **2014** results impacted by
US reorganisation and currency headwind

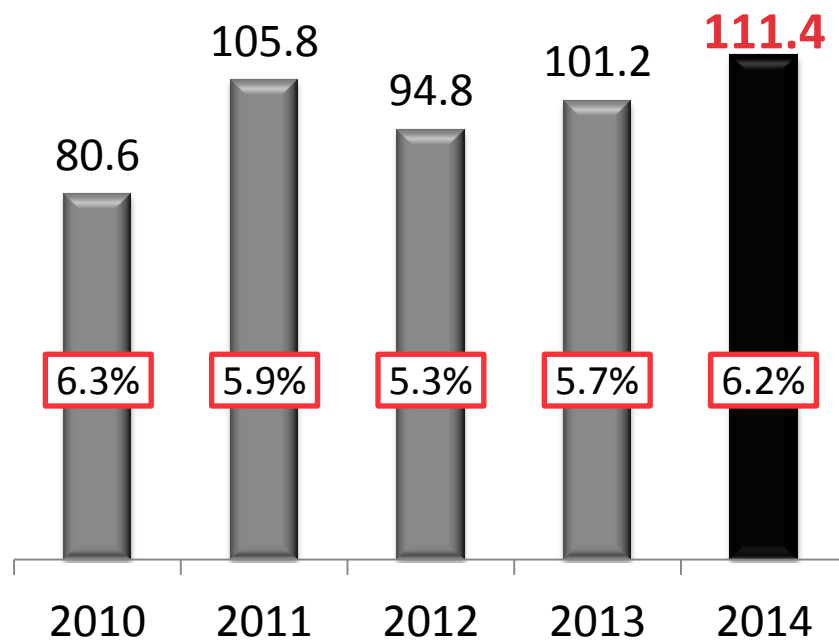
Fiscal Year Financial Highlights

In millions US\$, except percentages

EBITDA*



ADJUSTED EBITDA*

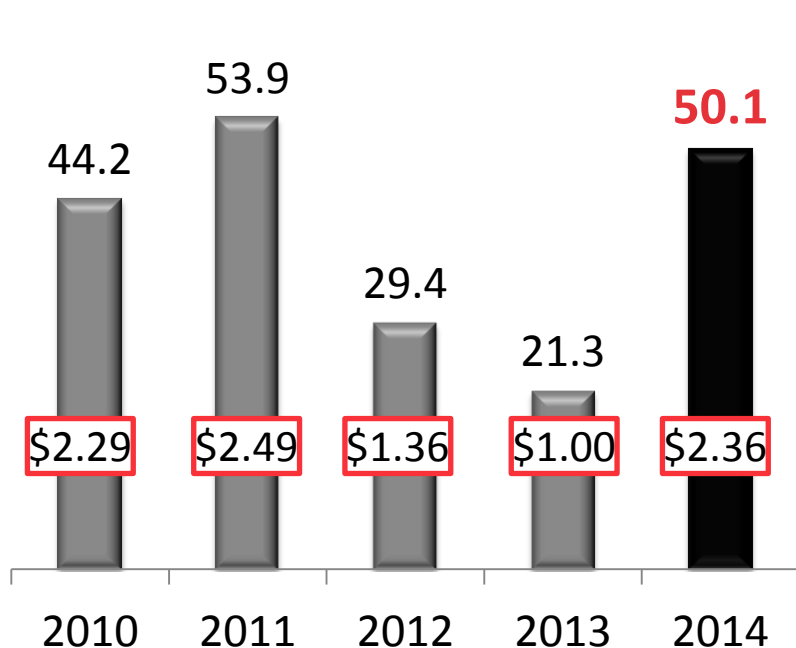


*Non-IFRS Financial measures

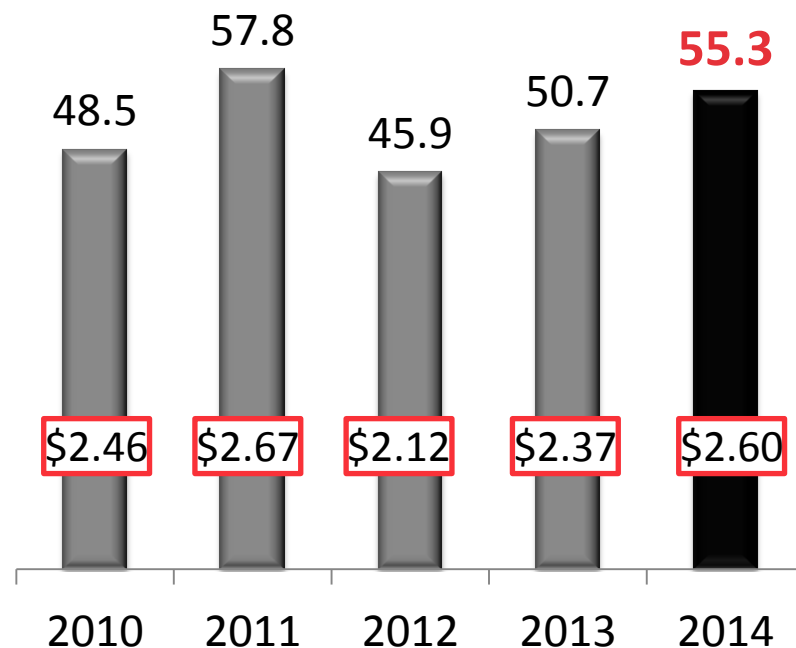
Fiscal Year Financial Highlights

In millions US\$, except per share amounts

NET EARNINGS




ADJUSTED EARNINGS*



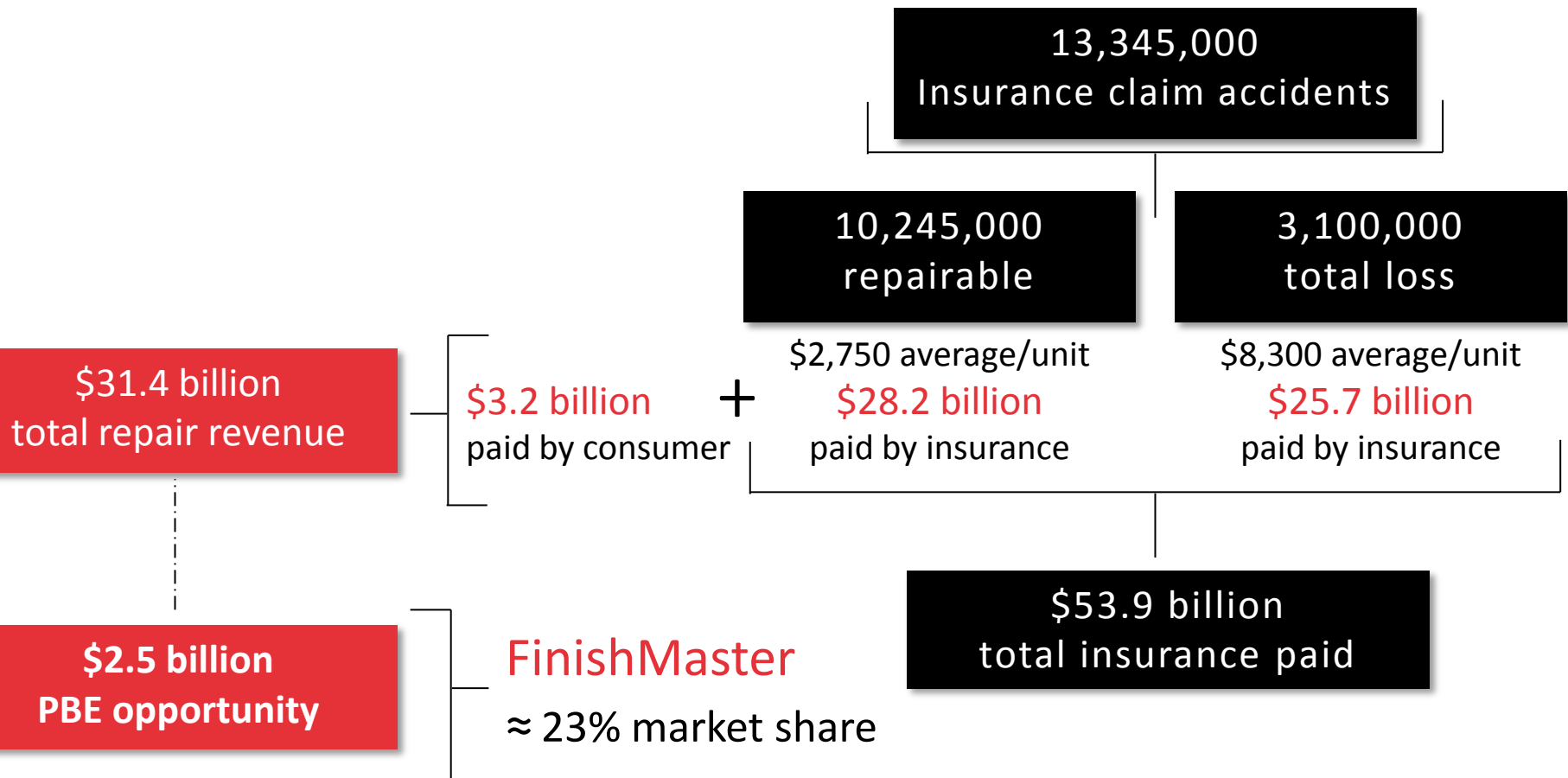
*Non-IFRS Financial measures

Looking at the road ahead

A photograph of a male worker in a blue shirt and khaki pants operating a red Uni-Select pallet jack in a warehouse. The worker is moving from left to right, and the background is blurred to convey a sense of motion. A semi-transparent text box is overlaid on the center of the image.

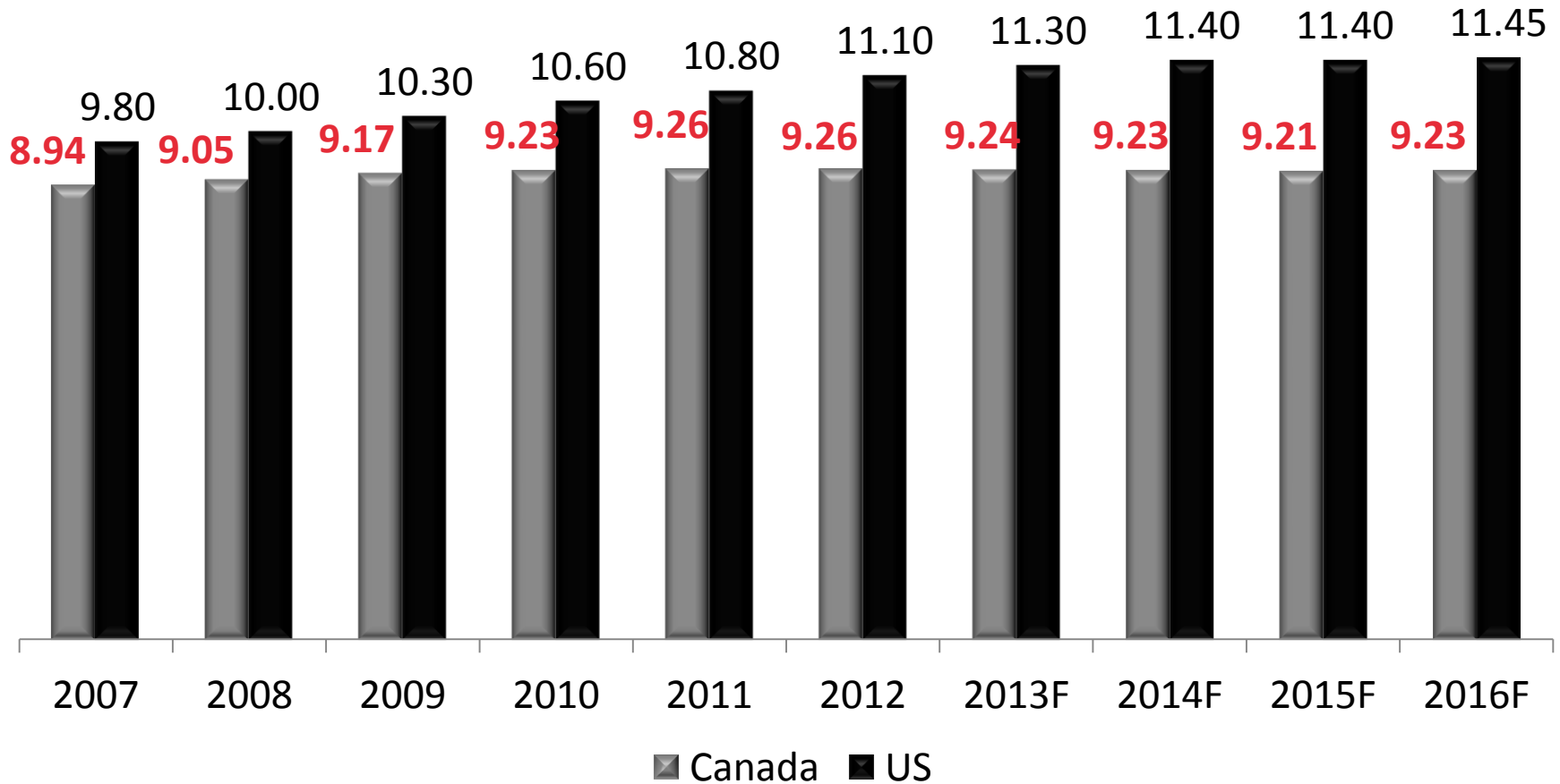
Uni-Select evolves in an industry poised for more growth and intends to seize the strategic opportunities that arise.

U.S. collision repair market



Average Age of Vehicles in North America

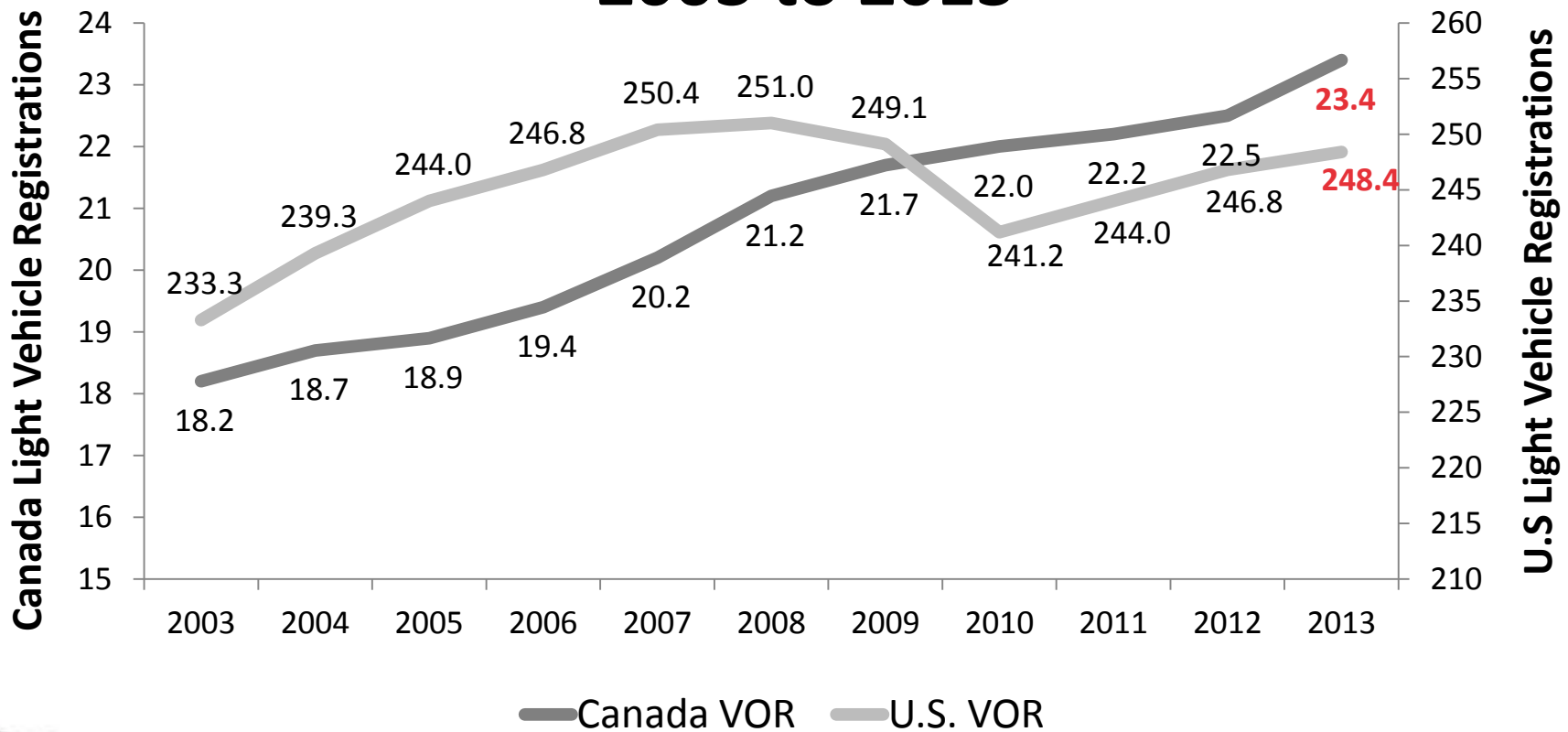
In years



Total North American Light Vehicle Population

In millions

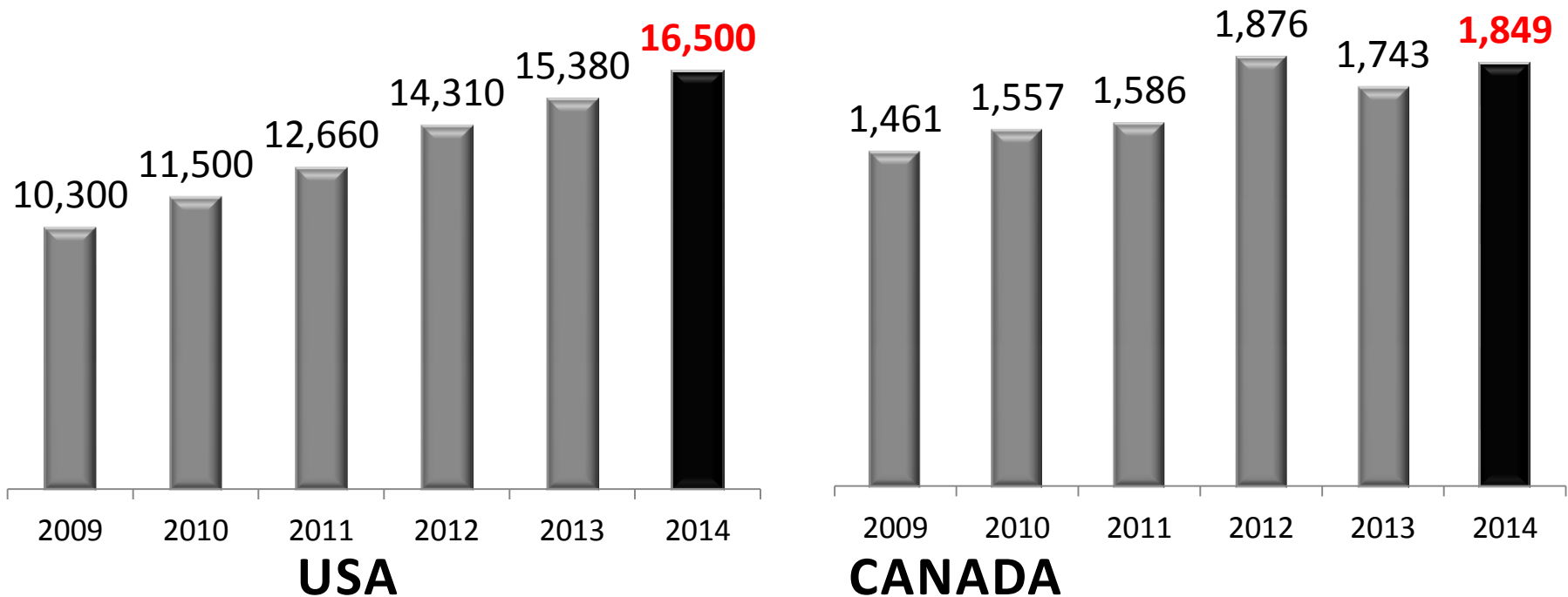
Total Light Vehicles in Canada and U.S. 2003 to 2013



Sales of new vehicles

In thousands

NEW VEHICLES SOLD



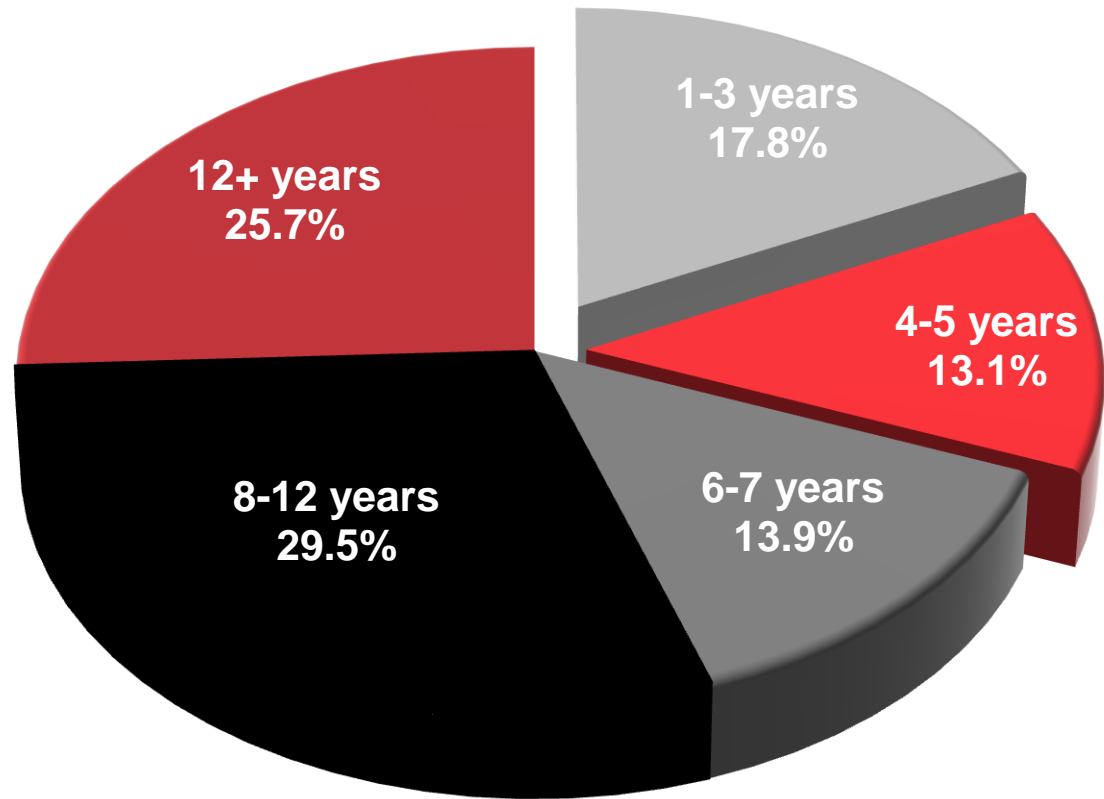
- New light vehicle registrations continue to recover.
- New light vehicle registrations up 7.4% from 2013.

Canadian light vehicle registrations

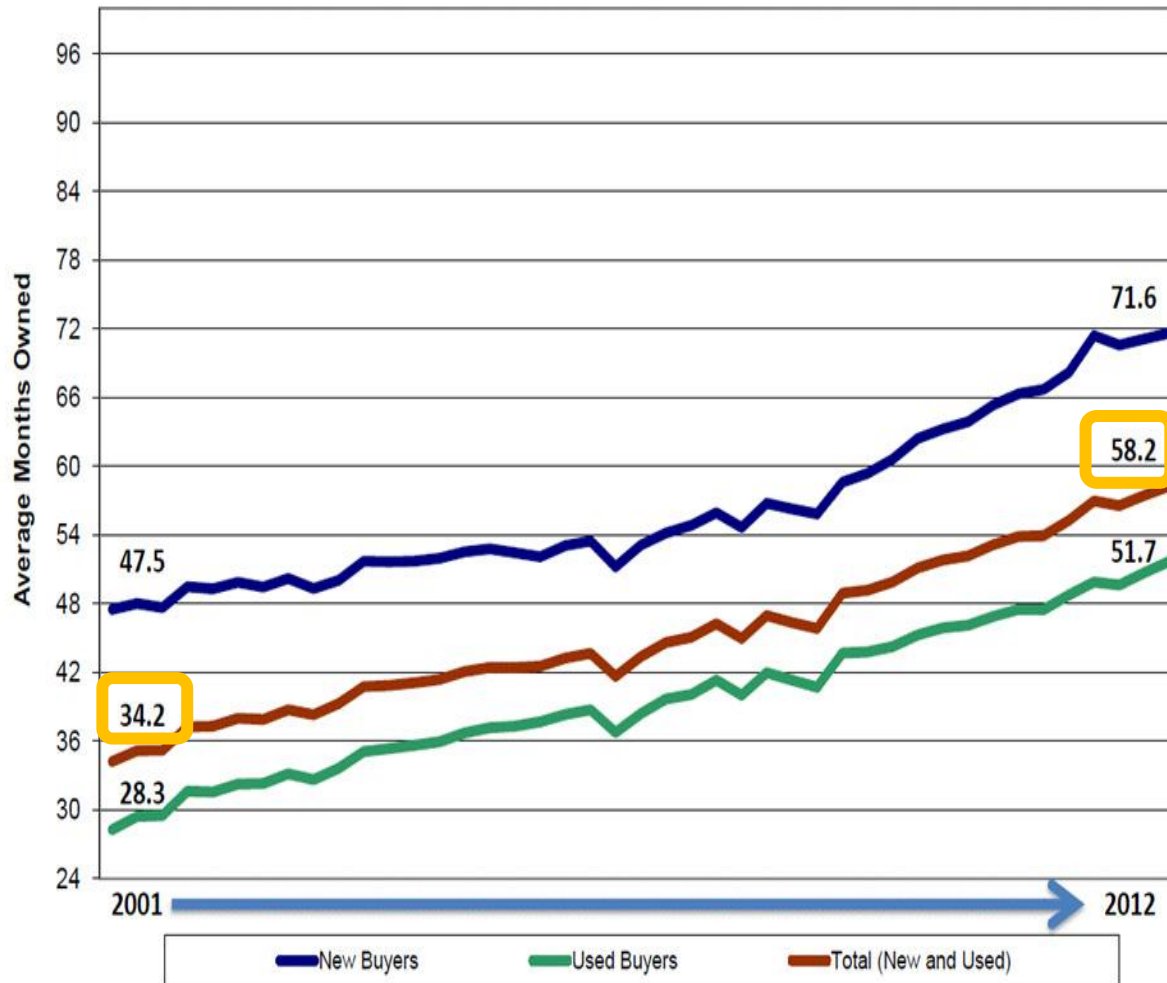
BY VEHICLE AGE – 2013 PERIOD

2/3

of the vehicles are
six years and older



Rising length of vehicle ownership



Up 24 months
since 2001

72-month
car loans becoming the
norm

Source : R.L. Polk & Company